



Engineering progress  
Enhancing lives

## Technical Sales Manager NSW – Civil Industry

### Located in Sydney

As a leading global polymer specialist operating in over 68 countries, REHAU develops modern materials, technologies and services for the future. Our core drivers are the five megatrends digitalization, individualization, sustainability, mobility and new work. We drive progress for a better quality of life - help shape it!

#### Your future tasks:

- Present the civil product range to Councils, Water Authorities and Developers to seek their approvals
- Develop and conduct training seminars to Civil Engineers, designers and new installing contractors
- Target high value projects using project tracking software – BCI
- Promote civil products at Civil trade events throughout NSW
- Conduct sales activities and training with Civil contractors and staff
- Create relationships with key stake holders within the industry
- Work with Reece Waterworks team; conduct product training & customer engagement to increase sales revenue
- Provide technical support to customer base and current sales team

#### What we look for:

- We are looking for a technically minded individual from the Civil or Building construction Industry or a similarly related field. Ideally you have a minimum of 3 years sales experience with a mid to large size firm in relevant industry sectors.
- Your core competencies will include excellent customer interface and interpersonal skills, technical aptitude and strong negotiations skills. Also a requirement is good team building and organization skills, solid business acumen, ability to problem solve, a welcoming attitude towards customers plus strong communication ability.

#### What we offer:

- Interesting and versatile field of activity
- Open and good working atmosphere
- Professional working environment
- Flexible working hours
- Performance-related remuneration with attractive additional benefits
- Attractive salary with option of FMCV or car allowance.
- Employee-oriented personnel structure

#### Be part of our team:

Take the chance and apply to: [HR.ANZ@rehau.com](mailto:HR.ANZ@rehau.com)  
We look forward to meeting you!

Please note that only shortlisted candidates will be contacted.

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